

Near Patient Testing Matters New Jersey IN FOCUS

There is a growing body of empirical **evidence** related to the **multiple benefits** of **near patient laboratory testing**.

In 2014, Congress enacted the Protecting Access to Medicare Act (PAMA), which required the Centers for Medicare and Medicaid Services (CMS) to implement a new payment methodology for determining the Clinical Laboratory Fee Schedule.

Several issues with the data received by CMS have stakeholders concerned that this will mean **unfair** cuts in new lab rates starting January 1, 2018. These cuts will be **devastating** to some of the most commonly performed tests which means:

- Delays in early treatment and diagnosis
- Lack of access for Medicare Patients
- Physicians to stop testing in their practice

Cuts to labs in **New Jersey** would be devastating. Delayed lab results is the leading challenge healthcare providers face when lab work is not done at the time of the patients visit.

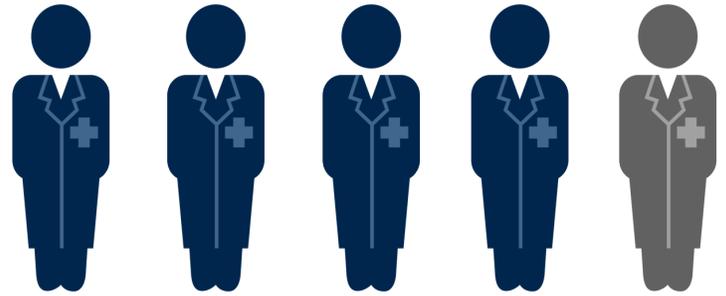


Clinical Laboratories Serving New Jersey Residents. Reference: 2017 CLIA database.

Impact of PAMA on Patient Care in New Jersey

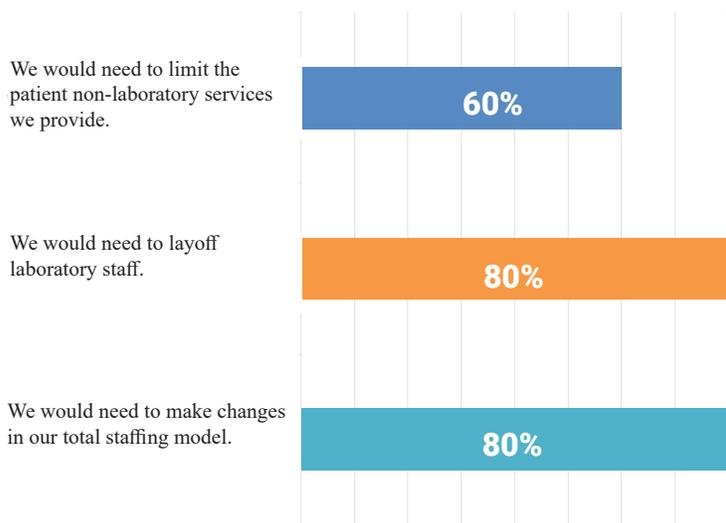
Did you know **4 out of 5 doctors in New Jersey** believe that **PAMA cuts** will have a **substantial negative impact** on their patients.

For more information visit
NearPatientTestingMatters.org
#NearPatientTesting



Cuts in Medicare for laboratory services will have impact beyond laboratory testing and force New Jersey providers to make changes to their practice that may not be what's best for the community.

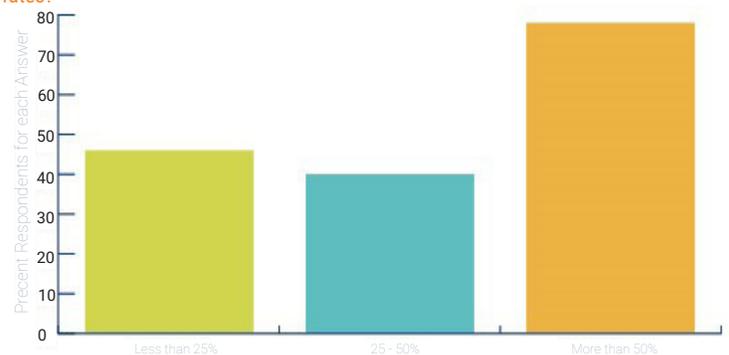
Cuts in Medicare for laboratory services have a cascading effect as many managed provider managed care contracts are tied to a percentage of Medicare.



COLA. (2017). Explorative Study on The Value of Near Patient Testing.

Physicians Report a Majority of Their Private Payer Contract Reimbursement Rates are Tied to a Percentage of Medicare Rates

Regarding your provider contract with private payers, what percentage of your contracts tie reimbursement rates for laboratory services to a percentage of Medicare rates?



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Patients can receive optimal healthcare and better outcomes when physicians combine their knowledge with real-time laboratory information during diagnosis and treatment.